### **ONO PHARMACEUTICAL CO., LTD.**

August 2, 2016

Ono Pharmaceutical Co., Ltd. ("The Company") has announced its consolidated financial results for three months ended June 30, 2016. The consolidated financial statements have been prepared in accordance with

International Financial Reporting Standards ("IFRSs").

This First Quarter Flash Report 2017 (unaudited) is summary information extracted from the financial statements announced, and the financial statements and the figures contained herein are prepared for reference only for the convenience of readers outside Japan with certain modifications and reclassifications made from the original financial statements presented in Japanese language.

The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan using the rate of 102 to \$1, the approximate rate of exchange at June 30, 2016.

Amounts of less than one million yen and one thousand U.S. dollars have been rounded to the nearest million yen and one thousand U.S. dollars in the presentation of the accompanying consolidated financial statements.

### **Financial Highlights**

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

			N	fillions of yen			The	ousands of US\$	
		st Quarter 3 months ded Jun. 30, 2015	-	Annual 2 months led Mar. 31, 2016		st Quarter 3 months led Jun. 30, 2016	1st Quarter 3 months ended Jun. 30, 2016		
Revenue	¥	35,696	¥	160,284	¥	58,757	\$	576,047	
Profit (Owners of the parent compa	ny)	9,453		24,979		13,680		134,115	
Total equity		478,045		476,255		477,791		4,684,225	
Total assets		527,832		540,450 Yen		540,405		<b>5,298,084</b> US\$	
Basic earnings per share	¥	17.83	¥	47.13	¥	25.81	\$	0.25	
Diluted earnings per share	¥	-	¥	47.13	¥	25.81	\$	0.25	

(Note) The company conducted a stock split of common stocks at a ratio of 1:5 with an effective date of April 1, 2016. As for "Basic earnings per share" and "Diluted earnings per share", it is calculated assuming that the stock split was conducted at April 1, 2015.

### Consolidated Financial Forecast for the Six Months Ending September 30, 2016 and for the Year Ending March 31, 2017

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

		Six mor	nths er	ding		Year ending				
		Septemb	2016		Mar	ch 31, 1	2017			
	Millions of yen		Th	ousands of US\$	N	Aillions of yen	Thousands of US\$			
Revenue	¥	116,500	\$	1,142,157	¥	259,000	\$	2,539,216		
Operating profit		27,500		269,608		72,500		710,784		
Profit before tax		29,000		284,314		75,000		735,294		
Profit		21,500		210,784		55,800		547,059		
(Owners of the parent company)										
		Yen US\$			Yen	US\$				
Basic earnings per share	¥	40.56	\$ 0.40		¥	105.28	\$	1.03		

(\*)The foregoing are forward-looking statements based on a number of assumptions and beliefs in light of the information currently available to management and are subject to risks and uncertainties. Actual financial results may differ materially depending on a number of economic factors, including conditions and currency exchange rate fluctuations.

(\*) The company conducted a stock split of common stocks at a ratio of 1:5 with an effective date of April 1, 2016. As for "Basic earnings per share", it is calculated based on the number of shares after the stock split.

## **Consolidated Statement of Financial Position**

		Mil	Thousands of US\$				
ASSETS	N	As of Iarch 31, 2016	]	As of June 30, 2016	As of June 30, 2016		
Current assets							
Cash and cash equivalents	¥	110,485	¥	100,091	\$	981,286	
Trade and other receivables		62,043		78,528		769,882	
Marketable securities		21,583		19,530		191,470	
Other financial assets		800		957		9,381	
Inventories		23,232		24,344		238,666	
Other current assets		5,430		4,721		46,289	
Total current assets		223,573		228,171		2,236,973	
Non-current assets							
Property, plant, and equipment		80,094		81,311		797,165	
Intangible assets		38,324		38,486		377,310	
Investment securities		182,396		175,420		1,719,805	
Investments in associates		982		991		9,713	
Other financial assets		6,753		6,782		66,490	
Deferred tax assets		5,179		6,189		60,680	
Other non-current assets		3,149		3,055		29,947	
Total non-current assets		316,877		312,233		3,061,110	
Total assets	¥	540,450	¥	540,405	\$	5,298,084	

	Millio	Thousands of US\$		
LIABILITIES AND EQUITY	As of March 31, 2016	As of June 30, 2016	As of June 30, 2016	
Current liabilities				
Trade and other payables	¥ 31,250	¥ 24,449	\$ 239,692	
Borrowings	328	342	3,355	
Other financial liabilities	3,068	5,370	52,651	
Income taxes payable	6,585	4,634	45,434	
Provisions	1,355	1,253	12,280	
Other current liabilities	9,607	14,365	140,832	
Total current liabilities	52,194	50,413	494,244	
Non-current liabilities				
Borrowings	515	546	5,353	
Other financial liabilities	19	18	173	
Retirement benefit liabilities	4,093	4,489	44,014	
Provisions	30	30	294	
Deferred tax liabilities	885	881	8,634	
Long-term advances received	5,814	5,617	55,065	
Other non-current liabilities	643	620	6,081	
Total non-current liabilities	12,000	12,201	119,614	
Total liabilities	64,195	62,614	613,858	
Equity				
Share capital	17,358	17,358	170,179	
Capital reserves	17,103	17,111	167,756	
Treasury shares	(59,358)	(59,379)	(582,149	
Other components of equity	43,307	40,906	401,044	
Retained earnings	452,983	456,916	4,479,566	
Equity attributable to owners of the parent company	471,393	472,912	4,636,396	
Non-controlling interests	4,862	4,879	47,829	
Total equity	476,255	477,791	4,684,225	
Total liabilities and equity	¥ 540,450	¥ 540,405	\$ 5,298,084	

### **Consolidated Statement of Income**

		Millio	ons of year	n	Thousands of US\$		
		t Quarter months ed June 30, 2015	3	t Quarter 3 months ed June 30, 2016	1st Quarter 3 months ended June 30, 2016		
Revenue	¥	35,696	¥	58,757	\$	576,047	
Cost of sales		(9,227)		(16,202)		(158,845)	
Gross profit		26,468		42,555		417,202	
Selling, general, and administrative expenses		(6,832)		(14,054)		(137,781)	
Research and development costs		(7,835)		(11,119)		(109,014)	
Other income		36		21		204	
Other expenses		(164)		(159)		(1,556)	
Operating profit		11,674		17,244		169,056	
Finance income		1,779		1,531		15,010	
Finance costs		(235)		(540)		(5,297)	
Share of profit (loss) from investments in associates		(9)		10		100	
Profit before tax		13,208		18,245		178,868	
Income tax expense		(3,727)		(4,541)	<u></u>	(44,517)	
Profit for the period		9,481	:	13,704	:	134,352	
Profit for the period attributable to:							
Owners of the parent company		9,453		13,680		134,115	
Non-controlling interests		28		24		236	
Profit for the period		9,481	:	13,704		134,352	
Earnings per share:			Yen			US\$	
Basic earnings per share		17.83		25.81		0.25	
Diluted earnings per share		-		25.81		0.25	

### **Consolidated Statement of Comprehensive Income**

		Million	s of yen		Thousands of US\$		
	3 ende	Quarter months d June 30, 2015	3	Quarter months ed June 30, 2016		1st Quarter 3 months ended June 30, 2016	
Profit for the period		9,481	¥	13,704	\$	134,352	
Other comprehensive income:							
Items that will not be reclassified to profit or loss:							
Net gain (loss) on financial assets measured at fair value through other comprehensive income		4,300		(1,910)		(18,727)	
Remeasurement of defined benefit plans Share of net gain (loss) on financial assets		(1,559)		(206)		(2,024)	
measured at fair value through other comprehensive income of investments in associates		(1)		(0)		(2)	
		2,740		(2,117)		(20,753)	
Items that may be reclassified subsequently to profit or loss:							
Exchange differences on translation of foreign operations		143		(470)		(4,605)	
Net fair value gain (loss) on derivatives under hedge accounting		19		(25)		(246)	
		162		(495)		(4,851)	
Total other comprehensive income (loss)		2,901		(2,612)		(25,604)	
Total comprehensive income for the period		12,382		11,092		108,747	
Comprehensive income for the period attributable	to:						
Owners of the parent company		12,332		11,073		108,558	
Non-controlling interests		50		19		189	
Total comprehensive income for the period		12,382		11,092		108,747	

# Consolidated Statement of Changes in Equity Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

				Million	s of yen			
		Equity attrib	outable to owr	ers of the pare	nt company			
	Share capital	Capital reserves	Treasury shares	Other components of equity	Retained earnings	Equity attributable to owners of the parent company	Non- controlling interests	Total equity
Balance at April 1, 2015	¥17,358	¥17,080	(¥59,308)	¥45,756	¥449,690	¥470,575	¥4,638	¥475,213
Profit for the period					9,453	9,453	28	9,481
Other comprehensive income				2,879		2,879	22	2,901
Total comprehensive income for the period	-	-	-	2,879	9,453	12,332	50	12,382
Purchase of treasury shares			(7)			(7)		(7)
Cash dividends					(9,541)	(9,541)	(3)	(9,544)
Transfer from other components of equity to retained earnings				868	(868)	-		-
Total transactions with the owners	-	-	(7)	868	(10,409)	(9,547)	(3)	(9,550)
Balance at June 30, 2015	¥17,358	¥17,080	(¥59,315)	¥49,503	¥448,734	¥473,360	¥4,685	¥478,045

		Millions of yen									
		Equity attrib	outable to own	ers of the parer	nt company						
	Share capital	Capital reserves	Treasury shares	Other components of equity	Retained earnings	Equity attributable to owners of the parent company	Non- controlling interests	Total equity			
Balance at April 1, 2016	¥17,358	¥17,103	(¥59,358)	¥43,307	¥452,983	¥471,393	¥4,862	¥476,255			
Profit for the period					13,680	13,680	24	13,704			
Other comprehensive income				(2,607)		(2,607)	(5)	(2,612)			
Total comprehensive income for the period	-	-	-	(2,607)	13,680	11,073	19	11,092			
Purchase of treasury shares			(21)			(21)		(21)			
Cash dividends					(9,540)	(9,540)	(3)	(9,544)			
Share-based payments		8				8		8			
Transfer from other components of equity to retained earnings				206	(206)	-		_			
Total transactions with the owners	-	8	(21)	206	(9,747)	(9,553)	(3)	(9,556)			
Balance at June 30, 2016	¥17,358	¥17,111	(¥59,379)	¥40,906	¥456,916	¥472,912	¥4,879	¥477,791			

				Thousand	s of US \$			
		Equity attrib	outable to own	ers of the pare	nt company			
	Share	Capital	Treasury	Other components	Retained	Equity attributable to owners of the parent	Non- controlling	
Palanas at April 1, 2016	capital	reserves \$167,679	shares	of equity	earnings	company	interests	Total equity
Balance at April 1, 2016 Profit for the period	\$170,179	\$107,079	(\$581,945)	\$424,578	\$4,441,008 134,115	\$4,621,499 134,115	\$47,670 236	\$4,669,169 134,352
Other comprehensive income				(25,558)		(25,558)	(47)	(25,604)
Total comprehensive income for the period	-	-	-	(25,558)	134,115	108,558	189	108,747
Purchase of treasury shares			(203)			(203)		(203)
Cash dividends					(93,534)	(93,534)	(31)	(93,564)
Share-based payments		77				77		77
Transfer from other components of equity to retained earnings				2,024	(2,024)	-		-
Total transactions with the owners	-	77	(203)	2,024	(95,557)	(93,660)	(31)	(93,691)
Balance at June 30, 2016	\$170,179	\$167,756	(\$582,149)	\$401,044	\$4,479,566	\$4,636,396	\$47,829	\$4,684,225

### First Quarter (April 1 – June 30, 2016) Flash Report (unaudited)

Three months ended June 30, 2016

### **Consolidated Statement of Cash Flows**

		Million	s of yen	1	Thousands of US\$		
	3 r endec	Quarter nonths 1 June 30, 2015	1st 3	Quarter months ed June 30, 2016	3	t Quarter 3 months ed June 30, 2016	
Cash flows from operating activities							
Profit before tax	¥	13,208	¥	18,245	\$	178,868	
Depreciation and amortization		1,610		1,680		16,466	
Impairment losses		_		9		91	
Interest and dividend income		(1,448)		(1,526)		(14,958)	
Interest expense		3		3		33	
(Increase) Decrease in inventories		8		(1,143)		(11,201)	
(Increase) Decrease in trade and other receivables		(4,918)		(16,415)		(160,934)	
Increase (Decrease) in trade and other payables		(162)		(268)		(2,630)	
Increase (Decrease) in retirement benefit liabilities		(6,205)		100		983	
(Increase) Decrease in retirement benefit assets		(34)		-		-	
Increase (Decrease) in long-term advances received		(175)		(198)		(1,937)	
Other		1,482		6,650		65,192	
Subtotal		3,369		7,137		69,975	
Interest received		87		39		383	
Dividends received		1,367		1,487		14,579	
Interest paid		(3)		(3)		(33)	
Income taxes paid		(6,711)		(6,588)		(64,591)	
Net cash provided by (used in) operating activities		(1,891)		2,072		20,313	
Cash flows from investing activities							
Purchases of property, plant, and equipment		(566)		(8,751)		(85,795)	
Purchases of intangible assets		(228)		(606)		(5,945)	
Proceeds from sales and redemption of investments		10,179		6,000		58,824	
Other		(27)		(74)		(730)	
Net cash provided by (used in) investing activities		9,358		(3,432)		(33,647)	
Cash flows from financing activities							
Dividends paid to owners of the parent company		(8,506)		(8,700)		(85,297)	
Dividends paid to non-controlling interests		(3)		(3)		(33)	
Repayments of long-term borrowings		(107)		(94)		(922)	
Net increase (decrease) in short-term borrowings		43		(12)		(114)	
Purchases of treasury shares		(6)		(20)		(200)	
Net cash provided by (used in) financing activities		(8,579)		(8,830)		(86,567)	
Net increase (decrease) in cash and cash equivalents		(1,113)		(10,190)		(99,901)	
Cash and cash equivalents at the beginning of the period		104,222		110,485		1,083,184	
Effects of exchange rate changes on cash and cash equivalents		69		(204)		(1,998)	
Cash and cash equivalents at the end of the period	¥	103,178	¥	100,091	\$	981,286	

### **Sales of Major Products**

Supplemental Data

For information purpose only

					H	undreds of	Mill	ions of y	/en	
					er 3 mo ne 30,				Year ending Iarch 31, 201	7
		R	esults	Ι	ncrease	Decrease	ŀ	orecast	Increase/	Decrease
Opdivo	Agent for treatment of unresectable melanoma and unresectable, advanced or recurrent non- small cell lung cancer	¥	252	¥	+238	+1,640.7 %	¥	1,260	¥ +1,048	+495.7 %
Glactiv	Agent for type II diabetes		77		∆ 5	∆ 6.0 %		295	۵ 19	∆ 6.1 %
Opalmon	Circulatory system agent		47		Δ15	∆ 24.8 %		175	Δ 52	△ 22.9 %
Recalbon	Agent for osteoporosis		29		Δ0	∆ 0.7 %		115	+2	+1.8 %
Forxiga	Agent for type II diabetes		18		+10	+124.7 %		100	+57	+134.0 %
Orencia SC	Agent for rheumatoid arthritis		26		+9	+48.4 %		100	+20	+24.8 %
Emend/Proemend	Agent for Chemotherapy-induced nausea and vomiting		25		+2	+6.4 %		100	+5	+5.6 %
Rivastach	Agent for Alzheimer's disease		22		+3	+13.9 %		90	+12	+14.9 %
Onon	Agent for bronchial asthma and allergic rhinitis		17		∆ 5	△ 23.3 %		65	△ 25	△ 27.4 %
Onoact	Agent for tachyarrhythmia during and post operation		14		+0	+2.9 %		65	+8	+13.9 %
Staybla	Agent for overactive bladder (pollakiuria and urinary incontinence)		13		Δ1	∆ 6.9 %		50	Δ2	△ 3.2 %
Onon dry syrup	Agent for pediatric bronchial asthma and allergic rhinitis		11		Δ3	△ 20.0 %		45	Δ 11	∆ 19.7 %
Foipan	Agent for chronic pancreatitis and postoperative reflux esophagitis		11		∆ 4	△ 25.6 %		40	Δ 12	△ 22.4 %
Kinedak	Agent for diabetic peripheral neuropathy		8		Δ3	△ 28.2 %		30	Δ 11	△ 26.6 %
Elaspol	Agent for acute lung injury associated with SIRS		3		△ 2	∆ 47.7 %		10	Δ7	∆ 42.8 %

Note: Sales of products are shown in a gross sales basis.

#### **Breakdown of Revenue**

Supplemental Data For information purpose only

	(H	Jundreds of Millions of yen)
	1st Quarter 3 months ended June 30, 2015	1st Quarter 3 months ended June 30, 2016
Revenue of Goods and Products	337	536
Royalty and Other Revenue	20	51
Total	357	588

Note: In "Royalty and Other Revenue", royalty revenue of "Opdivo Intravenous Infusion" is included, which is 6 hundreds of millions of yen for April-June 2015 and 43 hundreds of millions of yen for April-June 2016.

### Information about Revenue by Geographic Area

Supplemental Data

For information purpose only

	(Hundreds of Millions of yen)					
	1st Quarter 3 months ended June 30, 2015	1st Quarter 3 months ended June 30, 2016				
Japan	338	537				
Americas	14	43				
Asia	5	6				
Europe	1	1				
Total	357	588				

### Consolidated Statement of Income excluding the Impact of Retirement Benefits Plan Revision in previous first quarter ended June 30, 2015

Ono Pharmaceutical Co., Ltd. and Consolidated Subsidiaries

Supplemental Data For information purpose only

The Retirement Benefits Plan Revision was agreed between labor and management in April 2015. For previous 1st quarter ended June 30, 2015, the company computed actuarial calculations based on the revised retirement benefits plan and past service costs.

June 30, 2015, the company computed actuarial calculations based on the revised retirement benefits plan and past service costs of retirement benefits obligations. As a result, for previous 1st quarter ended June 30, 2015, cost of sales decreased by 4 hundreds of millions of yen, research and development costs decreased by 22 hundreds of millions of yen, and selling, general, and administrative expenses decreased by 37 hundreds of millions of yen respectively, due to the effect of past service costs by the retirement benefits plan revision. Operating profit increased by 63 hundreds of millions of yen. The consolidated statement of income for the quarter ended June 30, 2015 excluding this impact and the quarter ended June 30, 2016 are as follows.

					(Hur	(Hundreds of Millions of yen)				
	1st Quarter				1st Quarter					
		3 months			3 months					
		en	ded June 3	80,			ended June 3	30,		
			2015				2016			
		Actual	the I Retirem	excluding mpact of ent Benefits Revision		Actual	Changes (%)	Changes excluding the Impact of Retirement Benefits Plan Revision in previous year (%)		
Revenue	¥	357	¥	357	¥	588	64.6 %	64.6 %		
Cost of sales		(92)		(97)		(162)	75.6 %	67.8 %		
Gross profit		265		260		426	60.8 %	63.4 %		
Selling, general,										
and administrative expenses		(68)		(105)		(141)	105.7 %	34.1 %		
Research and development costs		(78)		(101)		(111)	41.9 %	10.6 %		
Operating profit		117		54		172	47.7 %	220.7 %		
Profit before tax		132		69		182	38.1 %	164.0 %		
Income tax expense		(37)		(19)		(45)	21.8 %	135.8 %		
Profit for the period		95		50		137	44.5 %	174.9 %		
Profit for the period attributable to:										
Owners of the parent company		95		50		137	44.7 %	175.9 %		

**Supplemental Information** 

### **Status of Development Pipeline**

as of July 27, 2016

#### I. Main Pipelines Other than ONO-4538

#### i . Developments Status in Japan

Approved

- KYPROLIS<sup>®</sup> / ONO-7057 / Carfilzomib \*1
  - New chemical entities Multiple Myeloma [Proteasome inhibitor]
  - Multiple Myelon
     Injection
  - In-license (Onyx Pharmaceuticals, Inc.)

#### **Filed**

- ONO-5163 / AMG-416 / Etelcalcetide Hydrochloride
  - New chemical entities
    Secondary hyperparathyroidism [Calcium sensing receptor agonist]
  - Injection
  - In-license (Amgen Inc.)

#### **Ongoing clinical studies**

- Orencia<sup>®</sup> IV (ONO-4164 / BMS-188667)
  - Additional indication
  - Juvenile Rheumatoid Arthritis [T-cell activation inhibitor] / Phase III
  - Injection
  - In-license (Bristol-Myers Squibb Company)

## Orencia<sup>®</sup> IV (ONO-4164 / BMS-188667) Additional indication

- · Lupus nephritis[T-cell activation inhibitor]
- / Pĥase IIÎ
- Injection
- In-license (Bristol-Myers Squibb Company)

# Orencia<sup>®</sup> SC (ONO-4164 / BMS-188667) Additional indication

- Additional indication
   Rheumatoid Arthritis [T-cell activation inhibitor] / Phase III
- Injection
- In-license (Bristol-Myers Squibb Company)

#### • ONO-7057 / Carfilzomib

- Additional Dosing Regimen and additional indication
- · Multiple Myeloma [Proteasome inhibitor] / Phase III
- Injection
- In-license (Onyx Pharmaceuticals, Inc.)

#### • ONO-1162 / Ivabradine

- New chemical entities
  - · Chronic heart failure [If channel inhibitor]
  - / Phase III
  - Tablet
  - In-license (Les Laboratoires Servier)

#### Onoact<sup>®</sup> Intravenous Infusion 50 mg / 150 mg (ONO-1101)

#### Additional indication for pediatric use

- Tachyarrhythmia in low cardiac function [Short
- acting beta 1 blocker] / Phase II/III Injection
- In-house
- Onoact<sup>®</sup> Intravenous Infusion 50 mg / 150 mg (ONO-1101)

#### Additional indication

- Ventricular arrhythmia [Short acting beta 1 blocker] / Phase II/III
- Injection

#### • In-house

#### **Ongoing clinical studies**

- ONO-7643 / RC-1291 Now chamical antitias
- New chemical entities
- Cancer anorexia/cachexia [Ghrelin mimetic]
   / Phase II
- Tablet
- In-license (Helsinn Healthcare, S.A.)

#### ONO-2370 / Opicapone

- New chemical entities
- Parkinson's disease [Long acting COMT inhibitor] / Phase II
- Tablet
- In-license (Bial)

#### ONO-5371 / Metyrosine

- New chemical entities
- Pheochromocytoma [Tyrosine hydroxylase inhibitor] / Phase I/II
- Capsule
- In-license (Valeant Pharmaceuticals North America LLC.)

#### ONO-7268 MX1

- New chemical entities
- Hepatocellular carcinoma [Therapeutic cancer peptide vaccines] / Phase I
- Injection
- In-license (OncoTherapy Science, Inc.)

#### • ONO-7268 MX2

- New chemical entities
  - Hepatocellular carcinoma [Therapeutic cancer
  - peptide vaccines] / Phase I
- Injection
  - In-license (OncoTherapy Science, Inc.)

#### • ONO-2160/CD

- New chemical entities
- Parkinson's disease [levodopa pro-drug] / Phase I
- Tablet
- In-house

#### **ONO-4059**

#### New chemical entities

- B cell lymphoma [Bruton's tyrosine kinase (Btk)
- inhibitor] / Phase I
- Capsule
  In-house
- In-nous

#### **ONO-8577**

- New chemical entities Overactive bladder [bladder smooth muscle relaxant]
- / Phase I
- Tablet
- In-house

Changes from Flash Report for the Fiscal Year ended March 2016 announced on May 11, 2016 \*1: A manufacturing and marketing approval for KYPROLIS® for Intravenous Injection 10 mg and 40 mg, which is a proteasome inhibitor, was obtained in Japan for the treatment of patients with relapsed or refractory multiple myeloma. \*: Development of ONO-6950 (LT receptor antagonist) was discontinued due to no expected treatment effect.

Note: "In-house" compounds include a compound generated from collaborative research. In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

#### ii . Developments Status outside Japan

# Ongoing clinical studies • ONO-2952

- · New chemical entities
  - . Irritable bowel syndrome [TSPO antagonist]
  - / Phase II
  - Tablet
  - USA
- In-house **ONO-4059** 

  - New chemical entities
  - B cell lymphoma [Bruton's tyrosine kinase (Btk) inhibitor] / Phase I .
  - Capsule

  - USA & Europe
    Out-license (Gilead Sciences, Inc.)

#### **ONO-8055** New chemical entities

- Underactive bladder [PG receptor (EP2 / EP3)
- agonist] / Phase I
- Tablet
- Europe
- . In-house

#### **ONO-4232**

- New chemical entities
  - Acute heart failure [PG receptor (EP4) agonist]
  - / Phase I
  - Injection USA

  - In-house

#### **ONO-4474**

- New chemical entities
- Osteoarthritis [Tropomyosin receptor kinase (Trk) inhibitor] / Phase I
- Capsule .
- Europe
- In-house

Changes from Flash Report for the Fiscal Year ended March 2016 announced on May 11, 2016

\*: Development of ONO-6950 (LT receptor antagonist) was discontinued due to no expected treatment effect. \*: Development of ONO-1266 (S1P receptor antagonist) was discontinued due to the strategic reason associated with the change of external environment.

"In-house" compounds include a compound generated from collaborative research. Note: In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

#### II. Main Pipelines ONO-4538 etc

#### i . Developments Status in Japan, South Korea, and Taiwan

**Filed** 

Product Name / Development Code	<b>Development Indications</b>	Area	In-house / In-license
	Non-small cell lung cancer (Non- Squamous)	Taiwan	In-house (Co-development with Bristol- Myers Squibb Company)
Opdivo <sup>®</sup> Intravenous Infusion	Renal cell carcinoma	Japan Taiwan	In-house (Co-development with Bristol- Myers Squibb Company)
(ONO-4538) /BMS-936558	Hodgkin's lymphoma	Japan	In-house (Co-development with Bristol- Myers Squibb Company)
	Head and neck cancer	Japan*1 Taiwan*2	In-house (Co-development with Bristol- Myers Squibb Company)

Changes from Flash Report for the Fiscal Year ended March 2016 announced on May 11, 2016 \*1: A manufacturing and marketing approval partial amendment application for Opdivo<sup>®</sup> Intravenous Infusion was filed in Japan for the treatment of recurrent or metastatic head and neck cancer. \*2: An importing and marketing approval partial amendment application for Opdivo<sup>®</sup> Intravenous Infusion was filed in Taiwan for the treatment of recurrent or metastatic squamous cell carcinoma of the head and neck after platinum based therapy.

**Note:** "In-house" compounds include a compound generated from collaborative research. In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

Product Name / Development Code	Development Indications	Clinical Stage	Area	In-house / In-license
	Head and neck cancer	Phase III	South Korea	In-house (Co-development with Bristol- Myers Squibb Company)
	Gastric cancer	Phase III	Japan South Korea Taiwan	In-house (Co-development with Bristol- Myers Squibb Company)
	Esophageal cancer	Phase III	Japan South Korea Taiwan	In-house (Co-development with Bristol- Myers Squibb Company)
Opdivo <sup>®</sup> Intravenous Infusion	Small cell lung cancer	Phase III	Japan South Korea Taiwan	In-house (Co-development with Bristol- Myers Squibb Company)
(ONO-4538) /BMS-936558	Hepatocellular carcinoma	Phase III	Japan South Korea Taiwan	In-house (Co-development with Bristol- Myers Squibb Company)
	Glioblastoma	Phase III	Japan	In-house (Co-development with Bristol- Myers Squibb Company)
	Urothelial cancer	Phase III	Japan South Korea Taiwan	In-house (Co-development with Bristol- Myers Squibb Company)
	Ovarian cancer	Phase II	Japan	In-house (Co-development with Bristol- Myers Squibb Company)

**Ongoing clinical studies** 

### **Ongoing clinical studies**

Product Name / Development Code	Development Indications	Clinical Stage	Area	In-house / In-license
Opdivo <sup>®</sup> Intravenous Infusion	Solid tumor (Cervical cancer, Endometrial cancer, Soft tissue sarcoma)	Phase II	Japan	In-house (Co-development with Bristol- Myers Squibb Company)
	Malignant pleural mesothelioma	Phase II	Japan	In-house (Co-development with Bristol- Myers Squibb Company)
(ONO-4538) /BMS-936558	Virus- positive/negative solid tumor	Phase I/II	Japan South Korea Taiwan	In-house (Co-development with Bristol- Myers Squibb Company)
	Biliary tract cancer	Phase I	Japan	In-house (Co-development with Bristol- Myers Squibb Company)
Urelumab (ONO-4481) /BMS-663513	Solid tumor	Phase I	Japan	In-house (Co-development with Bristol- Myers Squibb Company)

Note: "In-house" compounds include a compound generated from collaborative research. In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

#### ii . Developments Status in Europe and the United States

							7
A	n	n	r	n	12	P	Л
∡ ≞	$\boldsymbol{\nu}$	$\boldsymbol{\nu}$		v		ັ	u

1				
	Product Name / Development Code	<b>Development Indications</b>	Area	In-house / In-license
	Opdivo <sup>®</sup> Intravenous Infusion (ONO-4538) / BMS-936558	Hodgkin's lymphoma*3	USA	In-house (Co-development with Bristol- Myers Squibb Company)

Changes from Flash Report for the Fiscal Year ended March 2016 announced on May 11, 2016 \*3: Approval for the partial change in approved items of the manufacturing and marketing approval for Opdivo<sup>®</sup> Intravenous Infusion was obtained in USA for the treatment of previously treated classical Hodgkin lymphoma.

Note: "In-house" compounds include a compound generated from collaborative research. In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

#### **Filed**

Product Name / Development Code	Development Indications	Area	In-house / In-license
			In-house
Opdivo <sup>®</sup> Intravenous Infusion (ONO-4538) /BMS-936558	Hodgkin's lymphoma	Europe	(Co-development with Bristol-
			Myers Squibb Company)
	Head and neck cancer*4	TTC A	In-house
		USA	(Co-development with Bristol-
		Europe	Myers Squibb Company)

Changes from Flash Report for the Fiscal Year ended March 2016 announced on May 11, 2016 \*4: A supplemental application for approval for the additional indication of Opdivo® Intravenous Infusion was filed in USA and Europe for the treatment of previously treated recurrent or metastatic squamous cell carcinoma of the head and neck.

Note: "In-house" compounds include a compound generated from collaborative research. In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.

Product Name / Development Code	Development Indications	Clinical Stage	Area	In-house / In-license
	Glioblastoma	Phase III	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Small cell lung cancer	Phase III	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
Opdivo <sup>®</sup> Intravenous Infusion (ONO-4538) / BMS-936558	Urothelial cancer	Phase III	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Hepatocellular carcinoma	Phase III	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Esophageal cancer	Phase III	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)

#### **Ongoing clinical studies**

Product Name / Development Code	Development Indications	Clinical Stage	Area	In-house / In-license
	Multiple myeloma*5	Phase III	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Esophagogastric junction cancer and Esophageal cancer*6	Phase III	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Diffuse large B cell lymphoma	Phase II	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Follicular lymphoma	Phase II	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Colon cancer	Phase I/II	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
Opdivo <sup>®</sup> Intravenous Infusion (ONO-4538) / BMS-936558	Solid tumors (triple negative breast cancer, gastric cancer, pancreatic cancer, small cell lung cancer, urothelial cancer, ovarian cancer)	Phase I/II	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Virus-positive/negative solid tumor	Phase I/II	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Hematologic cancer (T-cell lymphoma, multiple myeloma, chronic leukemia, etc.)	Phase I	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Chronic myeloid leukemia	Phase I	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)
	Hepatitis C	Phase I	USA Europe	In-house (Co-development with Bristol- Myers Squibb Company)

#### **Ongoing clinical studies**

Changes from Flash Report for the Fiscal Year ended March 2016 announced on May 11, 2016 \*5: Phase III of Opdivo<sup>®</sup> Intravenous Infusion was initiated for the treatment of Multiple myeloma. \*6: Phase III of Opdivo<sup>®</sup> Intravenous Infusion was initiated for the treatment of Esophagogastric junction cancer and Esophageal cancer.

**Note:** "In-house" compounds include a compound generated from collaborative research. In the case of clinical development of the anticancer compound in the same indication, the most advanced clinical phase is described.